

# HEALTHCARE & PHARMACEUTICALS SECTOR





Globally, the healthcare and pharmaceuticals sector is under pressure to improve access within an ever-evolving regulatory environment, whilst facing rising costs, human resource shortages, and rapid technological developments.

Some of the sector's challenges include a constitutional imperative which requires the realisation of everyone's right of access to healthcare, a need to bridge sustainably the divide between public and private sectors, and an increasing myriad of regulation.

Post-pandemic, a new healthcare landscape emerged, with the recognition that health is a primary asset, an emphasis on lower cost and preventative solutions as well as digital health and precision medicine, innovation in impactful public/private partnerships, and the continued global vaccine race.

Successfully competing in this sector requires creative strategies and integrated solutions. Our multidisciplinary Healthcare and Pharmaceuticals Team has in-depth knowledge of the policy and legal issues which impact the sector. Our extensive track record advising our Healthcare and Pharmaceutical clients has given us unparalleled experience. We deliver quality advice and timeliness in assisting our clients realise their strategic aims.

# OUR CLIENTS

Our Healthcare and Pharmaceutical clients include, for example:



Hospital groups



Emergency service providers



Dialysis, radiology and pathology groups



Manufacturers, wholesalers and distributors of pharmaceuticals (including medicines and medical devices)



Pharmacies



Healthcare workers and allied healthcare professionals and associations



Managed care companies, medical aid schemes and administrators



Healthcare insurers



Regulators and government agencies



Non-profit organisations and research institutions



Technology and research service providers



## OUR SERVICES

We have partnered with our clients on some of the sector's most instrumental matters.  
Our comprehensive Healthcare and Pharmaceutical services are tailored to all aspects of the sector:



Healthcare  
policy work



Regulatory  
assistance



Commenting on  
draft industry  
regulations and  
legislation



Pharmaceutical  
licensing and  
distribution  
arrangements



Cannabis law



Digital health,  
telemedicine  
and healthtech



Pharmacy  
and hospital  
licensing  
applications and  
disputes



Public private  
partnerships



Healthcare  
financing and  
insurance



Administrative and  
constitutional law  
issues



Multidisciplinary practice  
assistance (competition  
law/anti-trust,  
employment, BBBEE,  
dispute resolution, tax)



Mergers and  
Acquisitions



Privacy and  
the protection  
of personal  
information



Pro bono and  
human rights

## MARKET RECOGNITION AND EXPERIENCE

The way we support and interact with our clients attracts significant external recognition.

**Susan Meyer** is the Joint Head of our Healthcare & Pharmaceuticals sector, and a director in our Competition Law practice.

*The Legal 500 EMEA 2021–2024* recommended Susan for competition. *IFLR1000 2018–2023* recommended her as a 'Notable Practitioner'.

**Roxanna Valayathum** is the Joint Head of our Healthcare & Pharmaceuticals sector, and a director in our Corporate & Commercial practice. *The Legal 500 EMEA 2023–2024* recommended for corporate, commercial/M&A.

**Tim Fletcher** is the Chairperson and a director in our Dispute Resolution practice. *Chambers Global 2022–2024* ranked Tim in Band 2 for dispute resolution. *Chambers Global 2019–2021* ranked him in Band 3 for dispute resolution. *The Legal 500 EMEA 2024* recommended Tim in the 'Hall of Fame' for dispute resolution. *The Legal 500 EMEA 2016–2023* recommended him as a 'Leading Individual' for dispute resolution.

**Sammy Ndolo** is the Kenya Managing Partner. *Chambers Global 2021–2024* ranked Sammy in Band 4 for corporate/M&A. *Chambers Global 2023–2024* ranked him in Band 4 for banking & finance. *The Legal 500 EMEA 2024* recommended Sammy as a 'Leading Individual' for banking, finance & capital markets. *The Legal 500 EMEA 2022–2023* recommended him for banking, finance & capital markets. *The Legal 500 EMEA 2023–2024* also recommended Sammy for corporate, commercial/M&A. *IFLR1000 2021–2023* ranked him as a 'Notable Practitioner'.

**Emil Brincker** is the Practice Head of our Tax & Exchange Control team. *Chambers Global 2003–2024* has consistently ranked him in Band 1 for tax. *The Legal 500 EMEA 2017–2024* recommended Emil as a 'Leading Individual' for tax and named him Lawyer of the Year for tax in 2021.

**Ian Hayes** is the Practice Head of our Corporate & Commercial team. *Chambers Global 2021–2024* ranked him in Band 1 for corporate/M&A. *The Legal 500 EMEA 2022* recommended Ian for banking & finance. *The Legal 500 EMEA 2021–2024* included him in the 'Hall of Fame' for commercial, corporate/M&A. *The Legal 500 EMEA 2022–2024* also recommended Ian in the 'Hall of Fame' for mining. *IFLR1000 2021–2023* ranked Ian as highly regarded in capital markets: debt, capital markets: equity, energy and infrastructure, M&A, and private equity.

**Mashudu Mphafudi** is the Practice Head of our Banking, Finance & Projects team. *The Legal 500 EMEA 2021–2024* recommended Mashudu for banking & finance. *IFLR1000 2019–2023* recommended him as a highly regarded lawyer for banking, capital markets: debt, and project finance. *IFLR1000 2018* recommended Mashudu as a 'Rising Star' for banking, capital markets: debt and project finance.

## MARKET RECOGNITION AND EXPERIENCE...continued

**Aadil Patel** is the Practice Head of our Employment Law team, and the Head of our Government & State-Owned Entities sector. *Chambers Global 2024* ranked Aadil in Band 1 for employment. *Chambers Global 2015–2023* ranked him in Band 2 for employment. *The Legal 500 EMEA 2021–2024* recommended Aadil as a 'Leading Individual' for employment and recommended him from 2012–2020.

**André de Lange** is the Head of our Agriculture, Aquaculture & Fishing sector. *The Legal 500 EMEA 2022* recommended him for banking & finance.

*Chambers Global 2022–2024* ranked **Lara Granville** in Band 5 for competition/antitrust. *Chambers Global 2019–2021* ranked her as an 'Up & Coming' competition/antitrust lawyer. *The Legal 500 EMEA 2018–2024* recommended Lara for competition.

*Chambers Global 2021–2024* ranked **Imraan Mahomed** in Band 2 for employment and in Band 3 from 2014–2020. *The Legal 500 EMEA 2020–2024* recommended him for employment.

*Chambers Global 2023–2024* ranked **Lucinde Rhoodie** in band 4 for dispute resolution. *The Legal 500 EMEA 2021–2024* recommended her for dispute resolution.

*Chambers Global 2024* ranked **Njeri Wagacha** in Band 3 for FinTech. *The Legal 500 EMEA 2022–2024* recommended Njeri for employment. *The Legal 500 EMEA 2023–2024* recommends her for corporate, commercial/M&A.



## OUR TEAM

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**BBBEE STATUS: LEVEL ONE CONTRIBUTOR**

Our BBBEE verification is one of several components of our transformation strategy and we continue to seek ways of improving it in a meaningful manner.

**PLEASE NOTE**

This information is published for general information purposes and is not intended to constitute legal advice. Specialist legal advice should always be sought in relation to any particular situation. Cliffe Dekker Hofmeyr will accept no responsibility for any actions taken or not taken on the basis of this publication.

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