

ALERT

21 FEBRUARY 2018

CLIFFE DEKKER HOFMEYR



#No1DealPartner

DealMakers

CDH recognised as leading firm by DealMakers in 2017

Cliffe Dekker Hofmeyr (CDH) has been recognised by DealMakers as the local law firm that has consistently advised on the most number of M&A deals in South Africa. The firm clinched the prestigious M&A Deal Flow award for the ninth consecutive year – with deals totalling R119,576 billion in value – at the annual DealMakers Awards last night. CDH was awarded second place in the M&A Deal Value category. The firm also achieved notable M&A Deal Flow and Deal Value rankings in the BEE and Africa categories.

Advising on 82 M&A deals in 2017 (an increase on the previous year's 77), means that CDH accounted for 25,15% of market share over the period.

The firm has also demonstrated continued success in General Corporate Finance, winning both the Deal Flow and Deal Value categories. In fact, CDH has now won the General Corporate Finance Deal Flow category for six out of the last seven years.

CDH was awarded first place in for Deal Flow for working on 26 transactions, totalling R279,460 billion in the General Corporate Finance category, for 2017. In addition, CDH advised on the DealMakers Deal of the Year, namely the R34.6bn cross-border acquisition by Vodacom of a 34.94% indirect interest in Safaricom in Kenya.

Brent Williams, CEO at CDH, points to this unrivalled success as justification for their market-leading position in the industry. "Consistently being ranked first for M&A and Corporate Finance Deal Flow at the DealMakers Awards, is not only unparalleled but is testament to being the business law firm of choice for our clients," says Williams.

CDH also demonstrated its successful transformation efforts by achieving second place in the DealMakers BEE category for both M&A Deal Flow and M&A Deal Value. The firm advised a total of five BEE deals totalling 19.23% of market share.

Despite a challenging regional environment for M&A in Africa, CDH drew on its extensive African experience to achieve second place in the DealMakers Africa category for both M&A Deal Value and M&A Deal Flow having acted on deals worth \$3,6bn.

DealMakers®

2017 1ST BY M&A DEAL FLOW FOR THE 9TH YEAR IN A ROW.

2017 2nd by M&A Deal Value.
 1st by General Corporate Finance Deal Flow for the 6th time in 7 years.
 1st by General Corporate Finance Deal Value.
 2nd by M&A Deal Flow and Deal Value (Africa, excluding South Africa).
 2nd by BEE Deal Flow and Deal Value.

2016 1st by General Corporate Finance Deal Flow.
 2nd by M&A Deal Value.
 3rd by General Corporate Finance Deal Value.

2015 1st by M&A Deal Flow.
 1st by General Corporate Finance Deal Flow.



CDH RECOGNISED AS LEADING FIRM FOR M&A DEALS IN 2017



CONTINUED

DealMakers track all M&A deals and corporate finance transactions entered into by South African listed companies.

Looking to the year ahead, Director and National Head of CDH's Corporate & Commercial practice, Willem Jacobs, believes that the deep, sectoral expertise of CDH's 109-strong team of lawyers within the M&A practice area will continue to grow the firm's presence in South Africa and the African region as a whole.

Williams adds, "Our M&A deal team is supported by lawyers from other practice areas, with experience in competition, tax, finance & banking, pension and real estate. This diverse set of capabilities affords us an in-depth understanding of our clients' businesses across the continent so that we can find and forge efficiencies when they matter the most in a tough business environment."

DealMakers track all M&A deals and corporate finance transactions entered into by South African listed companies. Their Annual Awards Dinner is now in its 17th year and honours advisory excellence in the M&A industry.

"CDH will continue to support not only its clients, but the industries in which it operates by facilitating transformative and sustainable deals," concludes Williams.

Kind regards,



Attie Pretorius
Chairman
Cliffe Dekker Hofmeyr



Brent Williams
Chief Executive Officer
Cliffe Dekker Hofmeyr



Gasant Orrie
Cape Managing Partner
Cliffe Dekker Hofmeyr

- 2017** 1st by M&A Deal Flow for the 9th year in a row.
- 2017** 2nd by M&A Deal Value.
- 2017** 1st by General Corporate Finance Deal Flow for the 6th time in 7 years.
- 2017** 1st by General Corporate Finance Deal Value.
- 2017** 2nd by M&A Deal Flow and Deal Value (Africa, excluding South Africa).
- 2017** 2nd by BEE Deal Flow and Deal Value.

#No1DealPartner

DealMakers



OUR TEAM

For more information about our practice areas and services, please contact:



Attie Pretorius
Chairman
Director
Real Estate
T +27 (0)11 562 1101
E attie.pretorius@cdhlegal.com



Chris Charter
National Practice Head
Director
Competition
T +27 (0)11 562 1053
E chris.charter@cdhlegal.com



Aadil Patel
National Practice Head
Director
Employment
T +27 (0)11 562 1107
E aadil.patel@cdhlegal.com



Brent Williams
Chief Executive Officer
Director
Corporate & Commercial
T +27 (0)11 562 1167
E brent.williams@cdhlegal.com



Tim Fletcher
National Practice Head
Director
Dispute Resolution
T +27 (0)11 562 1061
E tim.fletcher@cdhlegal.com



Christoff Pienaar
National Practice Head
Director
Technology & Sourcing
T +27 (0)21 481 6350
E christoff.pienaar@cdhlegal.com



Gasant Orrie
Cape Managing Partner
Director
Corporate & Commercial
T +27 (0)21 405 6044
E gasant.orrie@cdhlegal.com



Jay Govender
National Practice Head
Director
Projects & Infrastructure
T +27 (0)11 562 1387
E jay.govender@cdhlegal.com



John Webber
National Practice Head
Director
Real Estate
T +27 (0)11 562 1444
E john.webber@cdhlegal.com



Emil Brincker
National Practice Head
Director
Tax & Exchange Control
T +27 (0)11 562 1063
E emil.brincker@cdhlegal.com



Johann Jacobs
National Practice Head
Director
Trusts & Estates
T +27 (0)21 481 6380
E johann.jacobs@cdhlegal.com



Deon Wilken
National Practice Head
Director
Finance & Banking
T +27 (0)11 562 1096
E deon.wilken@cdhlegal.com



Jacquie Cassette
National Practice Head
Director
Pro Bono & Human Rights
T +27 (0)11 562 1036
E jacquie.cassette@cdhlegal.com



Willem Jacobs
National Practice Head
Director
Corporate & Commercial
T +27 (0)11 562 1555
E willem.jacobs@cdhlegal.com



Terry Winstanley
National Practice Head
Director
Environmental
T +27 (0)21 481 6332
E terry.winstanley@cdhlegal.com

BBBEE STATUS: LEVEL THREE CONTRIBUTOR

This information is published for general information purposes and is not intended to constitute legal advice. Specialist legal advice should always be sought in relation to any particular situation. Cliffe Dekker Hofmeyr will accept no responsibility for any actions taken or not taken on the basis of this publication.

JOHANNESBURG

1 Protea Place, Sandton, Johannesburg, 2196. Private Bag X40, Benmore, 2010, South Africa. Dx 154 Randburg and Dx 42 Johannesburg.
T +27 (0)11 562 1000 F +27 (0)11 562 1111 E jhb@cdhlegal.com

CAPE TOWN

11 Buitengracht Street, Cape Town, 8001. PO Box 695, Cape Town, 8000, South Africa. Dx 5 Cape Town.
T +27 (0)21 481 6300 F +27 (0)21 481 6388 E ctn@cdhlegal.com

©2018 2181/FEB

