# **Real Estate Law**

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# SOUTH AFRICA

What it means to "make your mark" in the twenty-first century



What it means to "make your mark" in the twenty-first century

In the dynamic legal context of 21st-century South Africa, the traditional act of making your mark on a contract has undergone a profound transformation with the introduction of electronic signatures (e-signatures). Understanding the nuanced legal implications of e-signatures is crucial as South Africa embraces digital advancements in commercial transactions.

Traditionally, contracts required physical signatures, often viewed as a symbolic act of commitment. However, the rise of e-signatures has streamlined and expedited the contract execution process, offering efficiency and convenience. E-signatures encompass various electronic methods such as typing a name, using a digital stylus, or applying advanced cryptographic techniques.

South Africa has adopted a progressive stance towards e-signatures, acknowledging their validity and enforceability. The Electronic Communications and Transactions Act 25 of 2002 (ECTA) serves as the foundational legislation, recognising e-signatures as legally binding and on par with traditional signatures. This legal framework ensures that contracts executed with e-signatures are afforded the same legal standing and protection as their paper-based counterparts.

### But are all electronic signatures valid?

The simple answer is, no. Section 4(4) of the ECTA states that the agreements and documents listed under Schedule 2 of the ECTA shall not be construed as valid if executed via an e-signature. These include:

- 1. An agreement for alienation of immovable property as provided for in the Alienation of Land Act 68 of 1981 (Alienation of Land Act).
- 2. An agreement for the long-term lease of immovable property, in excess of 20 years, as provided for in the Alienation of Land Act
- 3. The execution, retention, and presentation of a will or codicil as defined in the Wills Act 7 of 1953.
- 4. The execution of a bill of exchange as defined in the Bills of Exchange Act 34 of 1964.

# It is therefore imperative that the above agreements and documents be executed with a wet ink signature to be deemed valid.

The legality of e-signatures is further reinforced by international legislation, such as the United States Electronic Signatures in Global and National Commerce (ESIGN) Act and the European Union's eIDAS Regulation. These legal frameworks recognise the validity and enforceability of e-signatures, promoting their acceptance in cross-border transactions.

# What it means to "make your mark" in the twenty-first century

**CONTINUED** 



## **Ensuring compliance**

To make an e-signature legally effective in South Africa, parties must ensure compliance with the key principles outlined in the ECTA. These principles include the requirement for the signature to be appropriately attributable to the signatory, the consent of the parties involved, and the preservation of the integrity of the signed data.

South African courts have shown a willingness to adapt traditional contract law principles to accommodate e-signatures. Landmark cases have clarified the enforceability of e-signatures, emphasising the importance of clear intent, consent, and the ability to authenticate the parties involved.

Despite the progressive legal framework, challenges persist. Concerns over fraud, identity theft, and the need for secure authentication methods are vital. Parties engaging in digital contracts must prioritise the use of reliable e-signature platforms and robust security measures to safeguard the integrity and authenticity of the signed documents.

Moreover, the legal landscape continues to evolve as courts will be called upon to interpret and adapt traditional contract laws to accommodate e-signatures. The judiciary's recognition of e-signatures reflects an ongoing effort to harmonise legal principles with technological advancements, ensuring that the fundamental principles of contract law are preserved in the digital age.

Making your mark on a contract in 21st-century South Africa involves embracing the legal framework as established by the ECTA for e-signatures. Although we are embracing the 21st century's way of making a mark, in the context of property transactions, purchasers, sellers, long-term lessors, and lessees, as well as their agents, must make sure that they comply with the relevant legislation requiring wet ink signatures for sale or long-term lease agreements.

As the legal landscape evolves, proactive engagement with secure e-signature platforms and a **keen awareness of emerging legal developments** will be essential for individuals and businesses seeking to leverage the efficiency and convenience offered by e-signatures in the South African context.

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#### **BBBEE STATUS:** LEVEL ONE CONTRIBUTOR

Our BBBEE verification is one of several components of our transformation strategy and we continue to seek ways of improving it in a meaningful manner.

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