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Karoo lamb, rooibos tea, Bapsfontein... What's in a name?

On 22 March 2019, the Minister of Agriculture, Forestry and Fisheries published regulations to the Agricultural Product Standards Act (1990) relating to the registration and protection of geographical indicators (GIs) used in respect of agricultural products intended for sale in South Africa.





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Albeit an interesting context for purposes of this discussion, Juliet might have had a noble point to make in willing her love, Romeo, to simply be called by another name when she said:

"O, be some other name!" What's in a name? That which we call a rose by any other name would smell

Juliet is arguably guilty of a serious oversimplification of their 'issues' here, what with her falling in love so quickly and agreeing to drink untested substances and then waking up literally a minute too late... She raises an important point, though: What's in a name? Well, in the 21st century context of international trade, the commercialisation of names and indicators and luxury brands, a rose by any other name may not smell as sweet.

A geographical indicator (or GI) is a name that identifies an agricultural product (i) as originating from a certain territory or locality in such territory, and (ii) whose qualities or other characteristics are essentially attributable to such territory. The international protection of GIs, amongst other things, was established by the Agreement on Trade-Related Aspects of Intellectual Property (TRIPS), set out in the World Trade Organisation Agreement (1994).

Internationally, most jurisdictions require the registration (on application) of GIs. Examples of well-known European GIs (which are also synonymous with good food and drink) include "Bordeaux" wines (Bordeaux, France), "Brie" cheese (Brie, France), "Champagne" (Champagne, France), "Manchego" cheese (La Mancha region, Spain), "Cognac" (Cognac, France), "Parma" ham and "Parmesan" cheese (Parma, Italy), "Kalamata" olives (Kalamata, Greece).

South African examples of GIs protected through international protocols include "Honeybush tea" (Eastern Cape and Western Cape), "Rooibos" tea (Cedarberg area), "Karoo lamb" (Karoo region) and various wines. Until recently, South Africa did not have a registration process in place for GIs, with the effect that individuals had to rely on existing international recognition, certain industry-specific laws and remedies available in common law to defend GIs. The position changed when, on 22 March 2019, the Minister of Agriculture, Forestry and Fisheries published regulations to the Agricultural Product Standards Act (1990) relating to the protection of GIs used in respect of agricultural products intended for sale in South Africa (Regulations). The Regulations inter alia seek to protect parties' intellectual property rights to GIs, and to protect consumers from being misled into believing certain products to be of a certain quality or origin.

Registration of GIs can be obtained through an electronic registration process and applications are ultimately published and open to objections from the public.



With the advent of the registration process, who knows what GIs South African agricultural entrepreneurs will seek to register. We may soon see some interesting ones. Perhaps it is time for the Bapsfontein broiler to take its rightful place!

Karoo lamb, rooibos tea, Bapsfontein... What's in a name?...continued

To register a GI, the Regulations require, amongst other things, that the relevant GI not:

- be identical to an existing (registered)
 GI originating from the same or similar geographical area;
- be a generic or common term (for example, 'French' fries, 'Brussel' sprouts);
- falsely communicate the origin of the relevant product to consumers;
- sound like an existing (registered) GI;
- be the same or similar to an existing trade mark used in South Africa;
- be intended to be used in translation or be accompanied by words such as "type", "kind", "style", "imitation", "method" or similar words or expressions.

The successful registration of a GI would entitle the holder thereof to include words such as "Protected Geographical Indicator", "Registered Geographical Indicator", "PGI", "RGI" or "RSA-GI" on the packaging of the relevant agricultural products.

With the advent of the registration process, who knows what GIs South African agricultural entrepreneurs will seek to register. We may soon see some interesting ones. Perhaps it is time for the Bapsfontein broiler to take its rightful place!

Click on the [link] to see a copy of the new Regulations.

Christine Bodenstein and André de Lange



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2018 15T BY M&A DEAL FLOW FOR THE 10TH YEAR IN A ROW.

- 2018

 1st by M&A Deal Flow.
 1st by M&A Deal Value.
 2nd by M&A Deal Value.
 2nd by Dealeral Corporate Finance
- Deal Flow.

 1st by BEE M&A Deal Value.
 2nd by BEE M&A Deal Flow.
 Lead legal advisers on the Private Equity Deal of the Year.

- 2017

 2nd by M&A Deal Value.

 1st by General Corporate Finance Deal Flow for the 6th time in 7 years.

 1st by General Corporate Finance Deal Value.

 2nd by M&A Deal Flow and Deal Value (Africa, excluding South Africa).

 2nd by BEE Deal Flow and Deal Value.

2016

- 2016
 1st by M&A Deal Flow.
 1st by General Corporate Finance Deal Flow.
 2nd by M&A Deal Value.
- 2nd by M&A Deal Value. 3rd by General Corporate Finance Deal Value.

- 1st by M&A Deal Flow.
 1st by General Corporate Finance Deal Flow.

Deal Makers

- 2014

 1st by M&A Deal Flow.

 1st by M&A Deal Value.

 1st by General Corporate Finance Deal Flow.

- 2013

 1st by M&A Deal Flow.
 1st by M&A Deal Value.
 1st by Unlisted Deals Deal Flow.



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