

Allan Hannie

Director



Allan Hannie is a Director in our Corporate & Commercial practice. He specialises in mergers and acquisitions, corporate law, Broad -Based Black Economic Empowerment (B-BBEE), consumer protection, credit law (specifically the National Credit Act) and data protection.

About Allan

Allan started his career in 1997 at Hofmeyr (now Cliffe Dekker Hofmeyr) and became a Director in 2002.

Credentials

Education

- BA LLB, University of Cape Town
- Year of admission as an attorney: 1999
- Enrolled with the Legal Practice Council

Experience

- Advised consortium including current founders of Vunani Capital and Sygnia Asset Management on the acquisition of the core assets of African Harvest by way of a scheme of arrangement and subsequent sale of African Harvest to Cadiz (2002 to 2007).
- Advised Cape Empowerment Trust in a number of transactions particularly in relation to the acquisition of interests (directly and indirectly) in Grand Parade Investments including the proposed takeovers of Sancino and BLRT Investments (2005 to 2006).
- Advised Brimstone Investment Corporation in relation to the negotiations and structuring of a number of acquisitions and investments particularly in the clothing and textile industries (Novel and Rex Trueform) (2007).
- Advised and assisted Denel in a number of projects and disposals and due diligence of its Western Cape operations required as part of a planned disposal of interests in Denel's munitions business (2007 to 2010).
- Advised CFBT Education Trust, a UK education institution, in relation to a number of investments and acquisitions of schools in South Africa (2004).

Contact Allan

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[Allan on LinkedIn](#)

Expertise

[Corporate & Commercial Law](#)

[Agriculture, Aquaculture & Fishing](#)

[Black Economic Empowerment \(BEE\)](#)

[Consumer Protection](#)

[Mergers & Acquisitions](#)

[Private Equity](#)

Location

[Cape Town](#)

Language

[English](#)

- Advised Damen Shipyards in relation to its ship building contract and negotiate offset agreement (2001 to 2002).
- Advised the Southern Spars Group (an international carbon fibre mast manufacturing group) in its acquisition of several South African operations (2008).
- Advised Groupon, a major US electronic commerce company, on its acquisition and further investment into South Africa (2011).
- Advised Fossil Europe B.V. in relation to its acquisition and investment in South Africa through the acquisition of a majority interest in a distributor (2014 to 2015).
- Acted for the City of Cape Town in relation to its (then) largest property acquisition from AECI (2015).
- Acted for Sygnia Limited in relation to the listing of its securities on the JSE Exchange and ESOP scheme (2015).
- Acted for Africa Energy Corp in relation to its transaction with Arostyle Investments and Impact Oil and Gas (2020).
- Acted for Premier Fishing in its listing on the JSE (2017).
- Acted for Yard Investments in relation to its B-BBEE transaction with Italtile (2019).
- Acted for Old Mutual in its disposal of its interest in a pathology business to Lancet Laboratories (2018).
- Acted for Old Mutual in relation to the outsourcing of its internal audit function (2020).
- Acted for Old Mutual (Properties) in its acquisition of Bedford Square properties (2020 to 2021).
- Acted for Permoséal and its shareholders in its disposal to Arkema (France) (2021 to 2022).
- Advising a number of multinational and South African clients on the application of B-BBEE laws in South Africa including advising on appropriate black ownership constructions and funding considerations.
- Devising, structuring and drafting founding documents and related funded and governance agreements in relation to various broad based ownership vehicles including ESOP's and B-BOS's.
- Drafting shareholder agreements, MOI's and terms for instruments such as non-equity (for B-BBEE purposes) funding instruments.
- Providing advisory opinions on the application of the provisions of B-BBEE Codes and B-BBEE Act and scorecard compliance.
- Advising on and drafting ESD and supplier development agreements.
- B-BBEE due diligence investigations; and representing clients in engagement with the B-BBEE Commission.
- Advise a number of listed and unlisted clients in relation to their compliance with the Consumer Protection Act and Protection of Personal Information Act (POPI) and EU data protection laws including drafting of appropriate policies and agreements.
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News

[What is BBBEE and why is it important?](#)

South Africa is a country rich in diversity. This diversity extends not only to its natural environment but to its people and cultures. Apartheid subverted and stymied the development potential of this diversity by enabling laws and policies that oppressed and excluded the majority of its people, on the basis of racial classification, from effective political and economic participation.

[Webinar Recording - Interpretation of the B-BBEE Codes](#)

The B-BBEE Codes are subject to varying and sometimes contradictory interpretation by stakeholders.

[Webinar Recording | Competition Act and BEE developments in agriculture](#)

CDH hosted a webinar to discuss the Competition Act and BEE developments in the agriculture sector.

Videos

[The impact of Geopolitical uncertainty on South African industries and corporates](#)

CDH and experts from Deloitte present a very timely panel discussion on the profound impact of geopolitical and geo-economic shifts on SA Inc.

[BEE fronting](#)

Corporate & Commercial Director Allan Hannie appeared on eNCA's Check Point, where he spoke to Nkepile Mabuse about "BEE fronting".

[The future of BEE in South Africa](#)

Corporate & Commercial Directors Verushca Pillay and Allan Hannie share their thoughts on the pitfalls and the future of BEE in South Africa.

Podcasts

[CDH named Dealmaker of the decade for deal flow](#)

Allan Hannie, Director in our Corporate & Commercial practice joined SAfm to elaborate on CDH being named Dealmaker of the Decade for deal flow. He also discusses BEE and its positive impact on the South Africa economy, youth employment, and empowering small black businesses.

[New POPI Regulations](#)

Director in the Corporate & Commercial practice joined Talk Radio 702 to discuss the New POPI Regulations that are set to end direct marketing calls in South Africa.

[All news by Allan Hannie →](#)